

The Shaklee® Compensation Plan

Shaklee has one of the most generous compensation plans in our entire industry. The company returns about one-half of every dollar they receive back to the field in the form of bonuses and incentives! This flyer shows you the many ways you can earn income from Shaklee.



Price Differential

The earnings we receive on products we sell directly, or from our members ordering directly from Shaklee.

Your Volume	SRP to MP	MP to DP	Your Earnings*
500	15%	-	\$75
1,000	15%	-	\$150
2,000*	15%	12%	\$540
3,000*	15%	12%	\$810

*Earnings are based on all sales at SRP. Your results will vary. Must be a Director or higher to receive DP.

Personal Volume PV Bonuses

The monthly bonus we receive based on the total volume of our personal Shaklee group. This includes everyone who is NOT a Business Leader.

Your PV	Shaklee Bonus %	Your Bonus
250 - 499	4%	\$10 - \$20
500 - 999	8%	\$40 - \$80
1,000 - 1,499	12%	\$120 - \$180
1,500 - 1,999	14%	\$210 - \$280
2,000 +	20%*	\$400 +
3,000 +	20%*	\$600 +

*Must hold Director or higher to receive 20% volume bonus.

Generational & Infinity Bonuses

The monthly volume override we receive from all Business Leaders in our group AND all Business Leaders in their groups, up to six levels deep.

Title	BL's	OV	1st	2nd	3rd	4th	5th	6th	Average Income*
Director	0								\$10,217
Sr. Director	1		6%	3%					\$13,672
Coordinator	2		6%	4%					\$21,646
Sr. Coordinator	2	10,000	6% + 2%	5% + 2%					\$33,540
Exec. Coordinator	3	20,000	6% + 3%	6% + 3%	4% + 3%				\$48,367
Sr. Exec. Coordinator	3	30,000	6% + 4%	6% + 4%	4% + 4%				\$65,020
Key Coordinator	4	50,000	6% + 5%	6% + 5%	4% + 5%	4% + 5%			\$95,867
Sr. Key Coordinator	5	75,000	6% + 6%	6% + 6%	4% + 6%	4% + 6%			\$121,819
Master Coordinator	6	100,000	6% + 7%	6% + 7%	4% + 7%	4% + 7%	3% + 7%		\$211,018
Sr. Master Coord.	8	200,000	6% + 7.5%	6% + 7.5%	4% + 7.5%	4% + 7.5%	3% + 7.5%	3% + 7.5%	\$275,994
Pres. Master Coord.	10	500,000	6% + 8%	6% + 8%	4% + 8%	4% + 8%	3% + 8%	3% + 8%	\$614,200

*Average income figures are based on 1099-MISC for all U.S. Business Leaders. True Infinity Bonuses are in red.

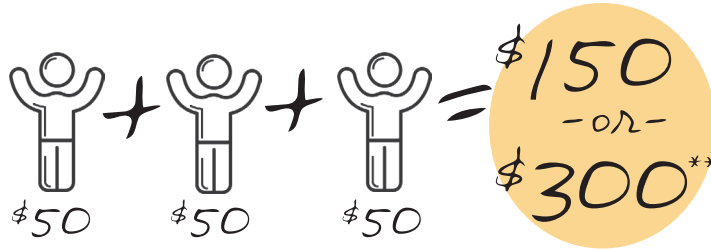
Success Bonuses

Earn \$25 every time you sponsor 3 new Preferred Members* within 3 rolling months.



*A preferred member is a person who joins with purchases of \$150 (or more) and places a \$150 order on AutoShip within their first calendar month.

Earn \$50* every time you sponsor a new Qualified Distributor.*



*A Qualified Distributor is a person who joins with a \$49.95 New Distributor Welcome Kit and purchases one (or more) Success Packs within their first calendar month. **Sponsor three new Qualified Distributor within three rolling months and earn an ADDITIONAL \$150 Success Bonus, for a total of \$300.

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Bonus Car Program

Senior Directors and above can qualify for car bonuses to pay for a lease (or purchase) of a brand new car, with extra incentives for those who lease or purchase hybrid vehicles.

Rank	Monthly Earnings*	Rank	Monthly Earnings
Senior Director	\$225 to \$250	Senior Key	\$450 to \$500
Senior Coordinator	\$325 to \$375	Master Coordinator	\$500 to \$600
Senior Executive	\$400 to \$450	Presidential Master	Keys to Mercedes

*Higher earnings are for "hybrid" automobiles.

Free Incentive Travel

Our 2020 trips. Qualify by sponsoring, increasing rank and promoting directors in your downline.



Costa Rica Resort
Dream Trip 2020



French Alps & French Riviera
Top Achievers 2020

