



Consultant

- Bonuses:**
- Earn 20% – 25% on all sales
 - Earn an extra 2% after \$15,000 in career sales
 - 30 Pampered Chef® dollars Recruiting Bonus**
- Active Requirement:**
- \$150 monthly personal sales*

Director

- Bonuses & Overrides**
- 3% override on Personal Team sales
 - 3% override on 1st Generation
 - 30 Pampered Chef® dollars Recruiting Bonus**
 - \$10 Activity Bonus per active Consultant
- Promotion Requirements:**
- 5 active Personal Team Consultants
 - \$750 personal sales/\$5,000 Personal Team sales
- Monthly Maintenance Requirements:**
- \$750 personal sales/\$5,000 Personal Team sales
- Elite Seller:** (alternate Director requirements)
- \$75,000 personal sales in past rolling 12 months and \$6,000 personal sales in current month

Executive Director

- Bonuses & Overrides:**
- 4% override on Personal Team sales
 - 4% override on 1st Generation
 - 3% override on 2nd Generation Directors
 - 1% override on 2nd Generation Team
 - ½% override on 3rd Generation
 - 30 Pampered Chef® dollars Recruiting Bonus**
 - \$10 Activity Bonus per active Consultant
 - \$500 Car Allowance
 - 2nd Gen. Dir. Leadership Development Bonus†
- Monthly Requirements:**
- 6 – 1st Generation Directors/2 – 2nd Generation Directors
 - \$750 personal sales/\$5,000 Personal Team sales
 - \$48,000 organizational sales

Senior Consultant

- Bonuses & Overrides:**
- 1% override on personal sales
 - 1% override on personal recruits' sales
 - 30 Pampered Chef® dollars Recruiting Bonus**
- Monthly Requirements:**
- \$150 personal sales
 - 1 active recruit

Advanced Director

- Bonuses & Overrides:**
- 4% override on Personal Team sales
 - 4% override on 1st Generation
 - 3% override on 2nd Generation Directors
 - ½% override on 2nd Generation Team
 - 30 Pampered Chef® dollars Recruiting Bonus**
 - \$10 Activity Bonus per active Consultant
 - \$100 Bonus per qual. 2nd Gen. Dir. (max. \$300 monthly)
 - 2nd Gen. Dir. Leadership Development Bonus†
- Monthly Requirements:**
- 1 – 1st Generation Director
 - \$750 personal sales/\$5,000 Personal Team sales
 - \$12,000 organizational sales

Senior Executive Director

- Bonuses & Overrides:**
- 4% override on Personal Team sales
 - 4% override on 1st Generation
 - 3% override on 2nd Generation Directors
 - 1¼% override on 2nd Generation Team
 - ½% override on 3rd Generation
 - 30 Pampered Chef® dollars Recruiting Bonus**
 - \$10 Activity Bonus per active Consultant
 - \$700 Car Allowance
 - 2nd Gen. Dir. Leadership Development Bonus†
- Monthly Requirements:**
- 9 – 1st Generation Directors/5 – 2nd Generation Directors/1 – 3rd Generation Director
 - \$750 personal sales/\$5,000 Personal Team sales
 - \$100,000 organizational sales

Team Leader

- Bonuses & Overrides:**
- 2% override on personal sales
 - 2% override on personal recruits' sales
 - 1% override on indirect recruits' sales
 - 30 Pampered Chef® dollars Recruiting Bonus**
- Monthly Requirements:**
- 2 active lines
 - \$750 personal sales
 - \$2,500 team sales

Senior Director

- Bonuses & Overrides:**
- 4% override on Personal Team sales
 - 4% override on 1st Generation
 - 3% override on 2nd Generation Directors
 - 1% override on 2nd Generation Team
 - 30 Pampered Chef® dollars Recruiting Bonus**
 - \$10 Activity Bonus per active Consultant
 - \$100 Bonus per qual. 2nd Gen. Dir. (max. \$300 monthly)
 - 2nd Gen. Dir. Leadership Development Bonus†
- Monthly Requirements:**
- 3 – 1st Generation Directors/1 – 2nd Generation Director
 - \$750 personal sales/\$5,000 Personal Team sales
 - \$24,000 organizational sales

National Executive Director

- Bonuses & Overrides:**
- 4% override on Personal Team sales
 - 4% override on 1st Generation
 - 3% override on 2nd Generation Directors
 - 1½% override on 2nd Generation Team
 - ½% override on 3rd Generation
 - 30 Pampered Chef® dollars Recruiting Bonus**
 - \$10 Activity Bonus per active Consultant
 - \$900 Car Allowance
 - 2nd Gen. Dir. Leadership Development Bonus†
- Requirements:**
- 12 – 1st Generation Directors/9 – 2nd Generation Directors/ 3 – 3rd Generation Directors
 - \$500 personal sales/\$5,000 Personal Team sales
 - \$200,000 organizational sales

The Pampered Chef® Unlimited Earnings Opportunity



*personal sales = commissionable sales

**on personal recruits who reach \$1,250 in sales within their first 90 days, as long as recruiter is active in the month that occurs

† \$500 Bonus awarded when a new 2nd Generation Director is promoted.

Effective June 1, 2013. See *Consultant Policy Guide* for complete details.



The Pampered Chef® Career Plan

Requirements						Bonuses & Overrides													
Title	Monthly Qualifications					Bonuses					Team Overrides				Leadership Overrides				
	Personal Sales	Personal Team Sales	Personal Team Actives	Qualified Director Teams	Organization Sales	Recruiting Bonus	Monthly Activity Bonus	2 nd Gen. Dir. Bonus (maximum \$300)	2 nd Gen. Dir. Leadership Dev. Bonus	Executive Director Car Allowance	Personal Sales	Direct Recruits	Indirect Recruits	Team (Including Personal)	1 st Generation	2 nd Generation Directors	2 nd Generation Teams	3 rd Generation	
Consultant	\$150					30 PC \$													
Senior Consultant	\$150		1 active line			30 PC \$					1%	1%							
Team Leader	\$750	\$2,500	2 active lines			30 PC \$					2%	2%	1%						
Director Promotion	\$750	\$5,000	5			30 PC \$	\$10 per Active Cons.							3%	3%				
Director* Maintenance	\$750	\$5,000				30 PC \$	\$10 per Active Cons.							3%	3%				
Director Re-promotion	\$750	\$5,000	5 New			30 PC \$	\$10 per Active Cons.							3%	3%				
Advanced Director	\$750	\$5,000		1 – 1 st Gen.	\$12,000	30 PC \$	\$10 per Active Cons.	\$100 per qualified 2 nd Gen. Dir.	\$500**					4%	4%	3%	½%		
Senior Director	\$750	\$5,000		3 – 1 st Gen. 1 – 2 nd Gen.	\$24,000	30 PC \$	\$10 per Active Cons.	\$100 per qualified 2 nd Gen. Dir.	\$500**					4%	4%	3%	1%		
Executive Director	\$750	\$5,000		6 – 1 st Gen. 2 – 2 nd Gen.*	\$48,000	30 PC \$	\$10 per Active Cons.		\$500**	\$500				4%	4%	3%	1%	½%	
Senior Executive Director	\$750	\$5,000		9 – 1 st Gen. 5 – 2 nd Gen.* 1 – 3 rd Gen.	\$100,000	30 PC \$	\$10 per Active Cons.		\$500**	\$700				4%	4%	3%	1¼%	½%	
National Executive Director	\$500	\$5,000		12 – 1 st Gen. 9 – 2 nd Gen.* 3 – 3 rd Gen.*	\$200,000	30 PC \$	\$10 per Active Cons.		\$500**	\$900				4%	4%	3%	1½%	½%	

*Elite Seller: (alternate Director requirements) – \$75,000 personal sales in past rolling 12 months and \$6,000 personal sales in current month

**Awarded when a new 2nd Generation Director is promoted.

*2nd Generation Directors cannot all be under the same 1st Generation Director, 3rd Generation Directors cannot all be under the same 2nd Generation Director.

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