

compensation plan

Senior Divisions & Vice-presidents
Earn Up To 50% On Personal Retail Sales!
45% + 5% Bonus = 50%

Every month that you personally sponsor a recruit whose first show sales are processed on a commission closing date in that month, and who goes on to qualify with a minimum \$1,000 net/non-commissionable PV processed within the following four(4) commission dates, you will be entitled to claim a **5% BONUS** on all your personal sales for that same month!

Parent/Recommendation Bonus

A parent manager meeting the weekly minimum personal/group net sales specified below will be paid 2% weekly override on the GV of managers promoted to (or recommended for appointment) to a lateral or higher position. The parent manager may count the total sales of promoted/ recommended managers toward their own promotion.

Fashion Director/Branch Director	\$500 net sales
Region/Area/Division	\$1,000 net sales
Sr. Division/Sales Vice-President	\$2,500 net sales
Company V.P./Executive CO V.P.	\$10,000 net sales

Get Started...

- \$39 Registration fee
- Select kit option (booking line-up required)

For qualification details, contact your up line manager or Home Office

30% COMMISSION FASHION DIRECTOR

30% on PV
 32% on PV (upon reaching \$5,000 PV level)

ADVANCE TO BRANCH:
 Submit a minimum of 4 qualifying shows & sponsor 1 qualifying recruit within the commission dates of a calendar month.

35% COMMISSION BRANCH DIRECTOR

35% on PV

WEEKLY OVERRIDE:

- 5% on \$1.00 - \$399.99
- 6% on \$400.00 - \$799.99
- 7% on \$800.00 - \$1,199.99
- 8% on \$1,200.00 - \$1,999.99
- 10% on sales over \$2,000.00
 (% is paid on sales volume increment)

*"MCP" car bonus eligibility

ADVANCE TO REGION:

Develop 2 BDs & average 4 personal shows plus \$6,000 PV/GV a month for 2 consecutive months or

DOUBLE PROMOTE TO AREA:

Average 5 personal shows a month for two consecutive months plus 5 qualified personal/group recruits.
 (min. 2 personal)

35% COMMISSION REGION MANAGER

35% + bonus on PV
 Weekly PV \$300 = \$25 bonus
 Weekly PV \$600 = \$50 bonus

WEEKLY OVERRIDE:

- 6% on FDs
- 6% on BDs and their GV

WEEKLY GV BONUS (excludes PV)

- \$1,000 GV = \$30 bonus
- \$1,500 GV = \$65 bonus
- \$3,000 GV = \$130 bonus
- \$4,500 GV = \$195 bonus
- \$6,000 GV = \$260 bonus
- \$7,500 GV = \$325 bonus
- \$9,000 GV = \$390 bonus
- \$10,500 GV = \$500 bonus

WEEKLY ACTIVITY BONUS

4 BDs w/\$200 GV = \$25 bonus
 8 BDs w/\$200 GV = \$50 bonus

ADVANCE TO AREA:

Average 5 personal shows per month for 2 consecutive months & 5 qualified personal/group recruits.
 (min. 2 personal) or

DOUBLE PROMOTE TO DIVISION:

Generate \$20,000 PV/GV within 2 months and develop 4 Branch Directors.

40% -50% COMMISSION AREA MANAGER

40% on PV weekly PLUS

10% extra with \$2,500 monthly PV plus 8 active directors with minimum \$200 monthly volume (appearing on monthly commission dates)

WEEKLY OVERRIDE:

- 10% on FDs
- 6% on BDs & their GV
- 3% on Regions & their GV

ANNUAL BONUS

\$100,000 Central Area = \$2,000 Bonus
 \$150,000 Central Area = \$5,000 Bonus

\$250,000 Central Area = \$10,000 Bonus

ADVANCE TO DIVISION:

Generate \$20,000 PV/GV within 2 months and develop 4 BD's or develop three first generation Areas.



Park Lane Profits...Paid weekly
Orders in by WEDNESDAY...Checks out by FRIDAY!

45% COMMISSION DIVISION MANAGER

45% on PV

WEEKLY OVERRIDE:

- 15% on FDs
- 8% on BDs and their GV
- 5% on Regions & their GV
- *3% on 1st gen. Areas & their GV **3% on 2nd & 3rd generation Areas & their GV (see maintenance below)

MONTHLY RECRUITING \$500 BONUS

10 qualified personal/group recruits (excludes area recruits)

MONTHLY SALES \$500 BONUS

\$10,000 GV (includes PV) (excludes Area sales) OR
 \$15,000 GV (includes PV) (includes 1st gen. Areas' sales)

*Weekly maintenance for over ride on 1st generation Areas: \$200 PV or...
 \$1,000 central PV/GV or...
 6 central group/personal shows.

**Weekly maintenance for 2nd & 3rd generation Area override is 12 central group/personal shows.

ADVANCE TO SR. DIVISION:

Generate \$60,000 PV/GV sales within 2 months and develop 8BD's/Managers.

45% -50% COMMISSION SR. DIVISION MANAGER

45% on PV

WEEKLY OVERRIDE:

- 15% on FDs
- 8% on BDs & their GV
- 5% on Regions & their GV
- 3% on Areas & their GV
- 3% on Divisions & their GV

WEEKLY GV BONUS (excludes PV)

- \$2,500 = \$100 bonus
- \$5,000 = \$200 bonus
- \$7,500 = \$300 bonus
- \$10,000 = \$400 bonus
- \$12,500 = \$500 bonus

MONTHLY RECRUITING \$500 BONUS

20 qualified pers./grp. recruits

MONTHLY SALES \$500 BONUS

\$15,000 GV (includes PV)

FREE JEWELRY SAMPLES

\$16,000 net/non-comm. = \$350 new samples FREE

FREE SUPPLIES

- 5 qualified group recruits = \$50 supply credit
- 10 qualified group recruits = \$100 supply credit

ADVANCE TO VICE-PRESIDENT:

Generate \$180,000 PV/GV sales within 2 months.

45%-50% COMMISSION SALES VICE PRESIDENT

45% on PV

WEEKLY OVERRIDE:

- 15% on FDs
- 8% on BDs & their GV
- 5% on Regions & their GV
- 3% on Areas & their GV
- 3% on Divisions & their GV
- 3% on Sr. Divs. & their GV

WEEKLY GV BONUS (excludes PV)

- \$5,000 = \$100 bonus
- \$10,000 = \$200 bonus
- \$15,000 = \$300 bonus
- \$20,000 = \$400 bonus
- \$25,000 = \$500 bonus
- \$30,000 = \$600 bonus
- \$35,000 = \$700 bonus
- \$40,000 = \$800 bonus
- \$45,000 = \$900 bonus
- \$50,000 = \$1,000 bonus

WEEKLY ACTIVITY BONUS (min. \$200/director)

- 50 active = \$100 bonus
- 100 active = \$200 bonus
- 200 active = \$300 bonus
- 400 active = \$400 bonus
- 600 active = \$500 bonus

WEEKLY RECRUITING BONUS (min. \$200*start)

- 10 starts = \$100 bonus
- 20 starts = \$200 bonus
- 30 starts = \$300 bonus
- 40 starts = \$400 bonus
- 50 starts = \$500 bonus

MONTHLY RECRUITING \$500 BONUS

30 qualified pers./grp. recruits

MONTHLY SALES BONUS (includes PV)

- \$25,000 = \$500 bonus
- \$50,000 = \$1,000 bonus
- \$100,000 = \$1,500 bonus
- \$200,000 = \$2,000 bonus

FREE JEWELRY SAMPLES

\$20,000 net/non-comm. = \$350 new samples FREE

FREE SUPPLIES

- 10 qualified grp. recruits = \$50 supply credit
- 20 qualified grp. recruits = \$100 supply credit

ADVANCE TO COMPANY V.P.

Generate \$400,000 PV/GV sales within 2 months.