

PURE ROMANCE

EARNINGS REPRESENTATION

For the vast majority of Pure Romance's Consultants the primary source of income from Pure Romance is derived from selling product. In addition, all Consultants can earn income from commissions, overrides and incentives. To be eligible for overrides, Consultants must be active themselves and have at least one active team member during the relevant period. The chart below reflects payments of overrides and commissions but does not include any profit from selling product.

Total Annual Income	% of Consultants	Average Annual Income
\$500,000+	0.1%	\$644,637
\$250,000 - \$500,000	0.1%	\$325,045
\$100,000 - \$250,000	1.6%	\$147,375
\$50,000 - \$100,000	3.2%	\$69,316
\$25,000 - \$50,000	4.9%	\$35,604
\$10,000 - \$25,000	11.8%	\$15,713
\$5,000 - \$10,000	13.4%	\$7,013
\$1,000 - \$5,000	43.1%	\$2,455
Up to \$1,000	21.8%	\$602