



**COMPENSATION PLAN** 



### **Hello and Welcome to Amare**

In my youth, I equated success with money. I dreamt about making enough money that I could enjoy the finer things in life. In contrast, as a young adult I spent a few years doing charitable work full-time without any form of financial compensation and it was one of the happiest times of my life. I learned that true self-fulfillment comes from serving other people. Yet we live in a world where most of us are barely making financial ends meet. This presents a tremendous conflict: How can we serve others when we can't even pay our own bills?

Amare's business model is unique because it allows you to "do well" by helping other people to "do well." I call that humanitarian entrepreneurship. Essentially, as you become successful in your Amare business, you are able to free up more time and money to pay it forward and provide service in whatever way brings you happiness.

The Amare Compensation Program is designed to help accelerate your success so you can begin earning enough money to pay for your own product and begin generating a profit quickly. As you advance through the ranks, your income will increase and so will your opportunities to mentor other people and help them do the same. Our top ranks in Amare are called Servant Leaders because where much is given, much is expected. As a Servant Leader, you will have both the money and the time to create social change and awareness around mental wellness.

Thank you for your decision to join Amare. We believe the world is ready for our message. We are thrilled you have decided to partner with us in this important mission.

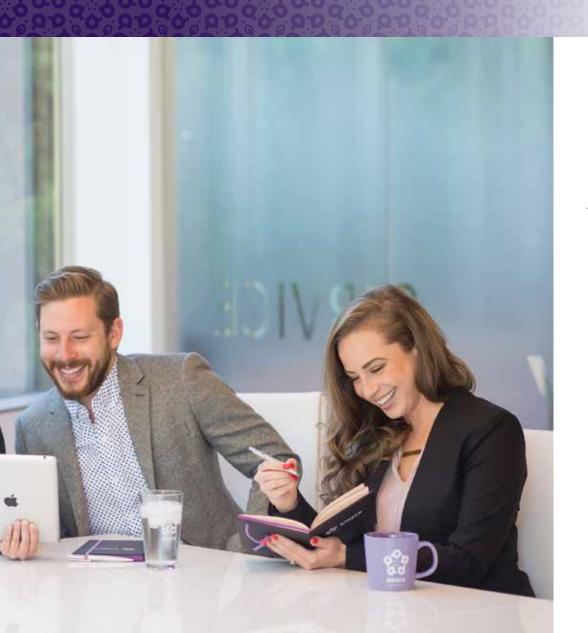
Sincerely,

Rich Higbee President of Sales Founding Executive

Ruh Higher







# **TABLE OF CONTENTS**

Α	INTRODUCTION	01.
В	<b>VOCABULARY &amp; DEFINITIONS</b>	02.
C	COMPENSATION METHODS OVERVIEW	03.
D	RANK TITLES & DESCRIPTIONS	04.
E	COMMISSIONS & BONUSES OVERVIEW	05.
	<ol> <li>PERSONAL CUSTOMER BONUS</li> </ol>	06.
	2. HEART START BONUS	07.
	3. ME AND THREE BONUS	08.
	4. UNILEVEL BONUS	09.
	5. REVENUE BONUS POOLS	10.
	6. GO FORWARD INFINITY BONUS	13.
	7. ONE PAGE SUMMARY	14.
E	CONCLUSION	15



# A INTRODUCTION

### Welcome to the Amare Global Compensation Plan!

With this guide at your fingertips, you have made an incredible decision to start an entrepreneurial journey that will be full of purpose, fulfillment, and freedom

Financial health has a tremendous impact on one's mental wellness. Financial stress is one of the most common stress factors in today's world. In fact, 64% of Americans named money as a significant source of stress. Financial stress can lead to unhealthy coping behaviors and serious wellness issues.

The good news is that Amare's Compensation Plan is a flexible option for you to earn supplementary income to help reduce your financial stress! At Amare, we are committed to providing you with the best opportunity to achieve financial success all while sharing our life-changing products and philosophies in order to benefit the lives of the people who use them. We intend to educate you fully on our compensation plan so you can understand and act with confidence as you build your business!

We are all in this together. The Amare team is committed to empowering you to succeed!























# **VOCABULARY** & DEFINITIONS

## Understanding a compensation plan starts with understanding the vocabulary used within it

Sometimes the hardest part of understanding a compensation plan is accurately comprehending the vocabulary used. The language can feel foreign. But once you understand basic terms, you will find your journey into Amare's world of rewards for sharing our products much simpler. Any time you don't understand a word or acronym used later in this guide, jump back to this page.

#### Wellness Partner (WP) Active A person who enrolls to receive Amare product at A WP must maintain at least 100 PV to be considered the wholesale price and wants to share the products active, and to earn commissions for that month. with other people. As independent business owners, Otherwise they are considered inactive. WP's may also qualify to earn commissions and other rewards based on their efforts. Preferred Customer (PC) **Enroller** A person who enrolls to receive Amare product at the When you sign someone up under you, you wholesale price. Preferred Customers are not allowed to automatically become their enroller. sponsor (build a downline) and do not receive commissions. **Oualified** Retail Customer (RC) A person who purchases product at the retail price A WP is considered qualified if they meet the paid-as and has not become a PC. rank requirements for a particular bonus or title. Personal Volume (PV) Eligible The total volume of a single WP from orders placed A WP is considered eligible to receive a commission if personally and by their personally enrolled customers. they meet the career or rank title requirements for a particular payout. Personal Team Volume (PTV) Rank Your PV plus the PV of your personally enrolled Your monthly rank is determined by your ability to WP's. PTV is used for your Me and Three Bonus achieve specific volume and structure requirements. qualification purposes only. Rank determines commission payouts. Organizational Volume (OV) **Sponsor** The combined total of all of the PV from a WP The WP directly above another WP in the organization. and their entire downline. Commissionable Volume (CV) Leg The sales volume on which commissions to WP's are A new leg is added to your organization when you paid. Each product has a CV value that is not always personally enroll a new WP. A WP has as many legs equal to the dollar amount spent. as they have first level WP's.























### **PREFERRED CUSTOMER**

\$24.95

Products at Wholesale price

Earn a FREE Product Valued up to \$59 on your first \$40 Subscribe & Save Order (excludes the FundaMentals™ Products)

### **WELLNESS PARTNER**

\$69.95

Products at Wholesale price

Earn commissions by sharing Amare products with others!

Preferred Customers and Wellness Partners buy all products at Wholesale Prices.

Only Amare Wellness Partners can participate in our Commission Plan.

COMPENSATION

# METHODS OVERVIEW

There are two primary ways a Wellness Partner can earn compensation

### 1 Retail Markups

Amare Global's Wellness Partners buy Amare products at wholesale prices for their own personal consumption or to resell to customers in-person. Amare suggests retail prices for the market that are around 25% above wholesale prices. However, Amare's Wellness Partners are free to set their own selling price, as long as the price is above wholesale and the purchasers personally consume the products and do not resell them.

### 2 Bonuses & Commissions

Amare Global's Wellness Partners can also earn bonuses (also referred to as commissions) on the sale of products. Bonuses are paid based on the Personal Volume (PV) value of each product as assigned by Amare. Bonuses are paid in multiple categories, including Personal Customer Bonuses, Heart Start Bonuses, Unilevel Bonuses, Me and Three Bonuses, Bonus Pools, and Go Forward Infinity Bonuses.

3 0 0 0 0 0 0 0 0 0 0 0





# RANK TITLES & **DESCRIPTIONS**

### The rank titles for our Wellness Partners have meaning & purpose

You will find two of our core values (Love & Service) integrated into our rank titles, as well as core principles we believe in - partnering, mentoring, and leading. Amare means "To Love" in Latin. The heart is a symbol of love, which inspired us to utilize the heart symbol in our first seven rank titles. Our top rank category of Servant Leader is linked to the mindset & core value of service to others.

### **Partner Ranks**

You've committed to Amare and we now see you as a partner with us in our vision to empower people to live happier and healthier lives. That's why we call our entry ranks "Partners". The first three ranks a Wellness Partner can achieve in our compensation plan are:







#### **Mentor Ranks**

A partner that is growing with Amare and now has some experience & lessons to share graduates to the Mentor rank category. The Mentor category consists of the following ranks:









#### **Leader Ranks**

By progressing through the Mentor ranks, Wellness Partners truly become leaders by example and by sharing their lessons with others. The Leader rank category consists of the following ranks:







### Servant Leader Ranks

The top leaders know that the next stage of growth depends on their continued focus on serving others. Service is one of Amare's core values, and we have defined our culture around the most experienced and highest producing Wellness Partners having this mindset. The Servant Leader is our highest category, consisting of the following ranks:





























- Retail Commissions Earn the difference between wholesale and retail prices.
- Personal Customer Volume Bonus Earn commissions on the purchase of products from your personally enrolled customers.
- Heart Start Bonus Generous bonuses designed to help you build income quickly.
- Me and Three Bonus Helps you pay for your own product, then earn additional discretionary income.
- Unilevel Bonus Earn the largest percent of commissions as you build a healthy and deep organization.
- Revenue Bonus Pools Rewards Mentors, Leaders, and Servant Leaders based on Total Commissionable Volume.
- Go Forward Infinity Bonuses Designed to fuel the purpose and drive of our top ranked Wellness Partners Servant Leaders!

## E

# COMMISSIONS & BONUSES OVERVIEW

# Amare's Compensation Plan features seven ways to earn bonuses & commissions

Ready to learn the details about how you are compensated for your efforts to share Amare's products and vision with others? Let's get started! This overview page serves as a high-level introduction of each bonus type. The following pages will go into detail on each.

We have designed the compensation plan to generate healthy payouts to Wellness Partners at all stages of their efforts to build their business. Whether you are just starting out, building momentum as a Mentor or Leader, or managing a mature organization as a Servant Leader, Amare's compensation plan has bonuses that align with the current stage of your business.







# PERSONAL CUSTOMER VOLUME BONUS

# Earn commissions on the purchase of products from your personally enrolled customers

Each month the volume from your personal product purchases (up to 500 PV) plus the volume from the purchases of your personally enrolled customers is combined. When that combined total reaches certain volume amounts, you are paid between 5%-15% in Personal Customer Volume Bonuses.

Customers are crucial to your success. Not only do you earn commissions on the volume that is generated by the products they purchase, but it's also the common starting point for people who eventually become Wellness Partners. Many people are customers first, and then become Wellness Partners later as their passion for the Amare brand develops. The desire to share with their own friends and family often follows.

VOLUME	0-499	500-999	1000-1499	1500+
PC BONUS	0%	5%	10%	15%
UNILEVEL BONUS*	5%	5%	5%	5%
TOTAL*	5%	10%	15%	20%

\*Paid on all PV after your New Customers first 60 days

**PRO TIP:** Remind & train your customers to leverage the Amare Customer Referral Program.







## **HEART START BONUS**

# Generous bonuses designed to help you earn income quickly

In order to get the heart of your business beating right away, Amare's Heart Start Bonus is designed to help you earn income quickly. As you enroll new customers and Wellness Partners who begin using the Amare products, the Heart Start Bonus will reward you with generous bonuses in the new enrollee's first 60 days.

The Heart Start Bonus is paid weekly to the new Wellness Partner's first, second, and third level upline Enrollers. The first upline level Enroller receives 20%, the second level upline Enroller receives 10%, and the third level upline Enroller receives 5%.









### **HEART START**

On all orders placed within the new Customer's or Partner's first 60 days.



1 <sup>ST</sup> UPLINE	20%
------------------------	-----

2 <sup>ND</sup> UPLINE	10%
3 <sup>RD</sup> UPLINE	5%

Unilevel Bonus Schedule applies to all orders after the first 60 days.





### **ME AND THREE BONUS**

### Helps you pay for your own product, then earn additional discretionary income

The Me and Three Bonus is paid monthly and is built around our primary method of operation – enroll 3 Wellness partners or customers, then teach your Wellness Partners to enroll 3 more! Our primary goal with the Me and Three Bonus is to help you pay for your own product, then begin earning additional discretionary income.

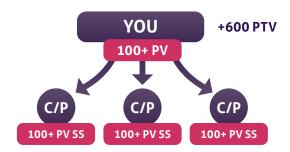
Step 1: Pay for your own products! You earn a \$135 Bonus when you personally enroll three people who purchase on Subscribe & Save with at least 100 PV that month.

Step 2: You will earn an ADDITIONAL \$250 bonus when you have three people on your team that earn their own Me and Three Bonus.

Achieve
Both Levels of
the "Me and Three
Bonus" to Earn
\$385
EVERY MONTH

Have 100+ PV and THREE personally enrolled customers (or partners) who have at least a 100+ PV Subscribe & Save order.

> (These 3 may be the same or different customers or partners to qualify for this bonus each month!)

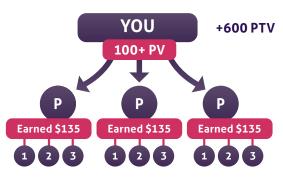


You Earn \$135.00 Every Month!

Have 100+ PV and THREE personally enrolled Partners to receive THEIR \$135 bonus!

(These 3 may be the same or different partners to qualify for this bonus each month!)

\*Minimum 600 PTV to qualify for each of your Me and Three bonuses



You Earn an Additional \$250.00 Every Month!





## **UNILEVEL BONUS**

### Earn the largest percent of commissions as you build a healthy and deep organization

	1 He	eart 2	2 Heart	3 Heart	Bronze	Silver	Gold	Platinum	Leader	Senior Leader	Executive Leader	Servant Leader	4 Heart Servant Leader	5 Heart Servant Leader
PV	10	0	100	100	100	100	100	100	100	100	100	100	100	100
ov	30	0	750	1,500	3,000	5,000	10,000	15,000	25,000	50,000	75,000	125,000	250,000	400,000
LEGS					3 1 Heart	3 2 Heart	3 3 Heart	3 Bronze	4 Bronze	4 Silver	5 Silver	6 Silver	6 Gold	6 Platinum
LEVEL 1	59	<b>%</b>	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%
LEVEL 2			4%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%
LEVEL 3				4%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%
LEVEL 4					4%	5%	5%	5%	5%	5%	5%	5%	5%	5%
LEVEL 5						4%	5%	5%	5%	5%	5%	5%	5%	5%
LEVEL 6							4%	5%	5%	5%	5%	5%	5%	5%
LEVEL 7								4%	5%	5%	5%	5%	5%	5%

Ranks are determined by meeting Organizational Volume and Structure Once the rank of Leader is achieved, the Unilevel Bonus has been maximized and Requirements. As a WP increases in rank, that WP is paid on deeper levels in his/ her organization, until reaching the rank of Platinum Heart Mentor. At this rank, the WP is earning a Unilevel Bonus on the maximum of 7 levels.

is paying 5% at all levels, 7 levels deep. This maximum Unilevel Bonus continues through the remaining ranks, all the way to the highest rank of 5 Heart Servant Leader.

The percentage of Organizational Volume that is paid also changes from level to level. Refer to the chart for specific information.













### **REVENUE BONUS POOLS**

# Rewards Mentors, Leaders, and Servant Leaders based on Total Commissionable Volume

In true partnership, Amare believes in sharing in the success of the company revenues with those Mentors, Leaders and Servant Leaders who truly share in our mission. Amare's Revenue Bonus Pools are most easily understood if you think of them as swimming pools. There are five total pools to swim in. Only certain people get to swim in each pool, based on their rank. The pools are designed to reward the collective success of all Wellness Partners. The better everyone does together, the better the pools get and the more rewards everyone experiences.

The Revenue Bonus Pools are earned and paid each month to Silver Heart Mentor ranks and above. They collectively represent seven percent of the Company Commissionable Volume—the Mentor Pool (2%), the Leader Pool (2%), and the Servant Leader Pools (3 separate pools at 1% each). A Wellness Partner qualifies to earn one or more shares from these pools, paid pro rata, each month that they meet the rank requirements.

MENTOR POOL						
MENTOR RANK	SILVER HEART	GOLD HEART	PLATINUM HEART			
# OF SHARES	1	3	5			
EXTRA SHARES	1+	1+	1+			

\*Earn additional shares for each new personally enrolled 3 Heart Partner for the month you create it

### **Mentor Bonus Pools**

Percentage of Total Commissionable
Volume-2%



ii) Who is eligible and how many shares they receive:

Silver Heart Mentors: 1 share

Gold Heart Mentors: 3 shares

Platinum Heart Mentors: 5 shares

Earn a one-time additional share for each new personally enrolled 3 Heart Partner in the month they first promote.

# **REVENUE BONUS POOLS (cont.)**

#### **Leader Bonus Pools**

Percentage of Total Commissionable Volume-2%

ii) Who is eligible and how many shares they receive:

Leader: 1 share

Senior Leader: 3 shares

Executive Leader: 5 shares

Servant Leader: 7 shares

Four Heart Servant Leader: 9 shares

Five Heart Servant Leader: 11 shares

Earn a one-time additional share for each new personally enrolled Silver Heart Mentor in the month they first promote.

LEADER POOL								
LEADER RANK	LEADER	SENIOR LEADER	EXECUTIVE LEADER					
# OF SHARES EXTRA SHARES	1	3	5					
	1+	1+	1+					
LEADER RANK	SERVANT	4 HEART	5 HEART					
	LEADER	SERV. LEADER	SERV. LEADER					
# OF SHARES EXTRA SHARES	7	9	11					
	1+	1+	1+					



\*Earn additional shares as a Leader for each new personally enrolled Silver Heart Mentor











## **REVENUE BONUS POOLS (cont.)**

### SERVANT LEADER BONUS POOL

# OF SHARES **EXTRA SHARES** 

### **4 HEART SERVANT LEADER BONUS POOL**

**# OF SHARES EXTRA SHARES** 3 +1

+1

### **5 HEART SERVANT LEADER BONUS POOL**

# OF SHARES **EXTRA SHARES** +1

\*Earn additional shares as a Servant Leader for each new personally enrolled Gold Heart Mentor



### Servant Leader Bonus Pool

- Percentage of Total Commissionable Volume-1%
- Who is eligible and how many shares they receive: Servant Leaders: 3 shares
- Earn a one-time additional share for each new personally enrolled Gold Heart Mentor in the month they first promote.

#### Four Heart Servant Leader Bonus Pool

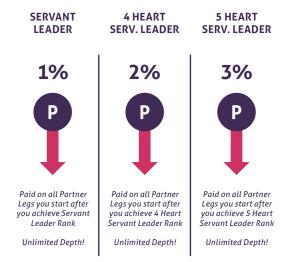
- Percentage of Total Commissionable Volume-1%
- Who is eligible and how many shares they receive: Four Heart Servant Leaders: 3 shares
- Earn a one-time additional share for each new personally enrolled Gold Heart Mentor in the month they first promote.

### **Five Heart Servant Leader Bonus Pool**

- Percentage of Total Commissionable Volume-1%
- Who is eligible and how many shares they receive: Five Heart Servant Leaders: 3 shares
- Earn a one-time additional share for each new personally enrolled Gold Heart Mentor in the month they first promote.







Servant Leader Infinity Bonus - Earn 1% on new legs

Four Heart Servant Leader Infinity Bonus -Earn an additional 1% on new legs

Five Heart Servant Leader Infinity Bonus -Earn yet another 1% on new legs

# **GO FORWARD INFINITY BONUS**

### Designed to fuel the purpose and drive of our top ranked category - Servant Leaders

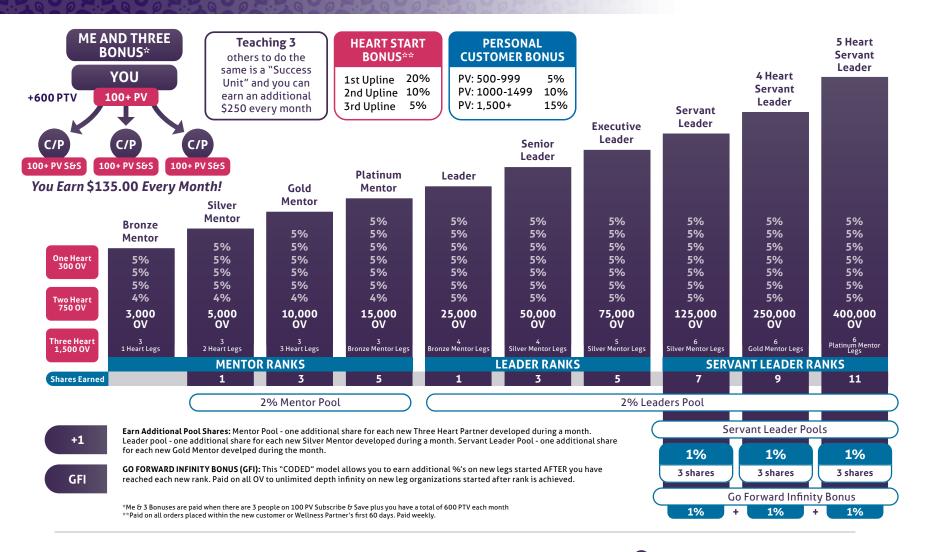
This bonus is just as awesome as it sounds! The growth, incentives, and purpose to continue to build your business don't slow down as you approach the top ranks of the Amare Compensation Plan! Amare's innovative Go Forward Infinity Bonuses continue to fuel the purpose and drive of our most successful Wellness Partners. These bonuses are paid in addition to all other commissions!

When a Wellness Partner reaches the Servant Leader Rank, they begin to earn Go Forward Infinity Bonuses on all new legs and the organizations they started after the rank is achieved. This is paid to unlimited depth!













Amare's Compensation Plan is innovative and industry leading. We truly appreciate your commitment to our mission, vision, and alignment with our core values! Amare is The Mental Wellness Company, and we are grateful for the Wellness Partners that have joined us in our movement to improve mental wellness around the world. We understand that finances are a major stress factor, and we are enthusiastic about our compensation plan being a powerful supplementary income source that can lead to greater financial freedom.

Together with our Wellness Partners we have the potential to make a difference around the world. The rewards will be much greater than compensation alone.

Amare will be here to support you every step of the way and we look forward to your success!









amare.com | 888.898.8551

© 2018 Amare Global