

# Compensation Plan Eight Ways To The Extraordinary Lifestyle

TRÉVO



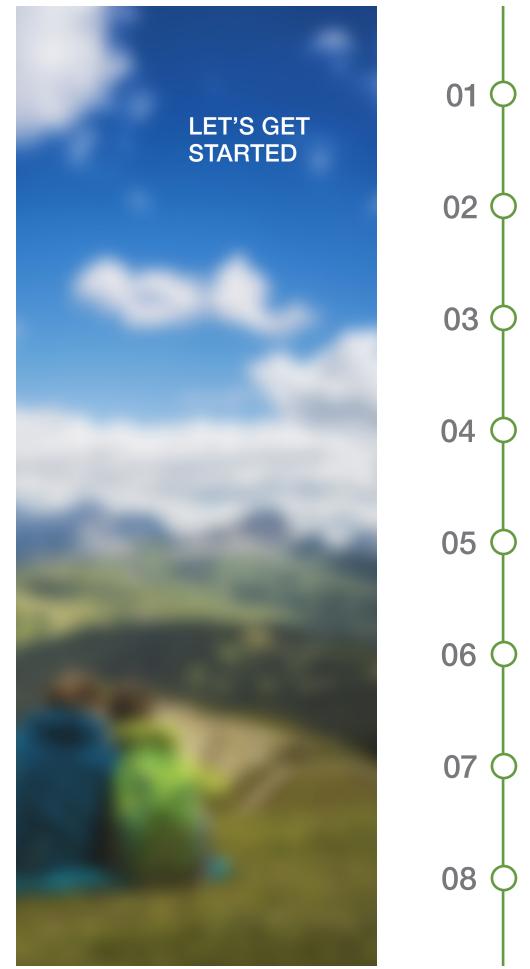
# WELCOME TO THE TRÉVO GLOBAL COMMUNITY!

Trévo is a COMMUNITY of individuals from different BACKGROUNDS, CULTURES, and AGES coming TOGETHER for ONE POWERFUL PURPOSE: that ALL members of the community experience EXTRAORDINARY LIVING! We are passionate about impacting lives with Wellness, Prosperity and Legacy! When this Compensation Plan was designed by Trévo's Founders, Mark and Holli Stevens, it was very important to them to give every Life and Health Coach an opportunity to achieve success and to see their dreams come to life, no matter how big or small those dreams may be. This Compensation Plan allows every Life and Health Coach to create income through their Trévo business so they too can create their own Trévo Extraordinary Lifestyle!

At Trévo, our mission is to honor and reward Leadership. We do this through our Global Team Pool Bonus program which rewards leaders for building, training, and developing other strong Leaders and teams. Global Pool Bonus recipients may earn significant income for their hard work and dedication.

Through this dynamic and revolutionary Compensation Plan, EVERYONE has the equal opportunity to achieve success and become prosperous, whereas most other companies' Compensation Plans favor the highest-ranking leaders only. At Trévo, we're one company, one team with one focus: Extraordinary Living for ALL!



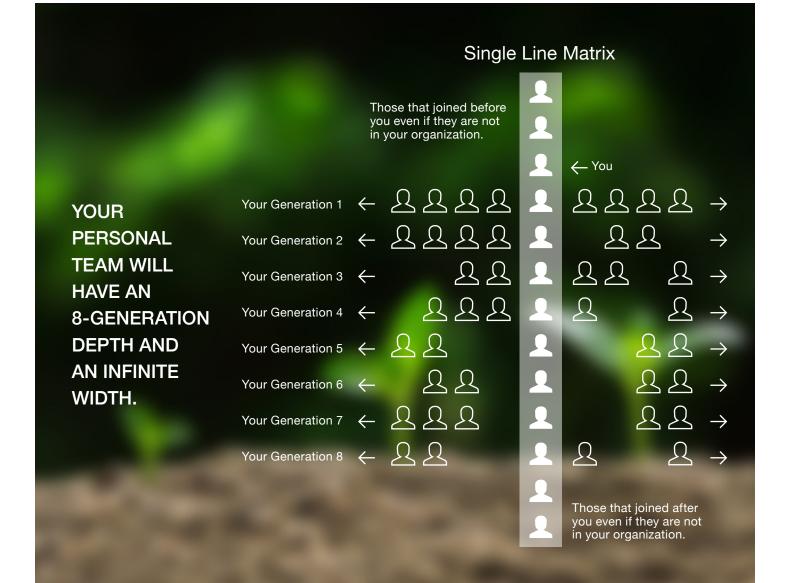




# ONE COMPANY, ONE TEAM, ONE FOCUS.

Trévo has created a revolutionary Single Line Matrix that allows you to receive the maximum possible income from volume produced within our one global team.

Here is how it works: Every new Life and Health Coach is placed into the Single Line Matrix when they enroll. A Life and Health Coach's placement depends on the date and time they enroll. Anyone who enrolls after you will be positioned below them in the Single Line Matrix. This allows the Life and Health Coach to benefit from every person that enrolls in the company, no matter whose team they are in or the country they reside in, increasing their TVP Volume in the Global Leadership Recognition/Pool Bonus System. Every Life and Health Coach also receives an 8 Generation team structure when they enroll, with every Generation having infinite width. Life and Health Coaches will also enjoy the benefits of QVP and Bulk Pack Commission Compression, used for monthly QVP and Bulk Pack sales.



# POWERSTART SYSTEMS COMMISSIONS

The Trévo PowerStart Business Systems are the enrollment packages a Life and Health Coach selects at the time of enrollment. Each PowerStart Business System includes a Starter Kit, Trévo Shop Site, access to the Trévo mobile app, Back Office, and many other tools that you can use to grow and develop yourself, new Retail customers, and your entire team of Life and Health Coaches.

PS2 enrollment: 75 GVP PS3 enrollment: 300 GVP PS4 enrollment: 500 GVP PS5 enrollment: 700 GVP PS6 enrollment: 1000 GVP



Trévo offers 5 PowerStart Systems to choose from at the time of enrollment, starting with a PS2 though a PS6. The higher the PowerStart Level, the more product and tools you receive to build your business.

With Trévo's PowerStart Business Systems, you can earn commissions from all 8 Generations of product sales from the PS enrollments in your team. To the right is the commission structure of how those commissions will be paid out. Just take the base price of the PS System, and multiply that with the corresponding percentage payout for each Generation. Please refer to the Commission Schedule in the Back Office for further PowerStart System details.

A Life and Health Coach is paid full commissions on all PS purchases in their organization from their level of PS qualification and below. The difference between your level of commission on higher PS Systems will roll up to higher qualified Life and Health Coaches above you. You can raise your PS level qualification by upgrading.

Please refer to the Price Schedule and Commission Schedule for all pricing, point value and commission details

United Kingdom cannot purchase any system higher than a PS3 for the first 7 days of working with the company. France cannot purchase any system higher than a PS3 for the first 14 days of working with the company. Prices do not include tax and shipping.

Percentage for Commissions		
Generation 1	25%	
Generation 2	6%	
Generation 3	5%	
Generation 4	3%	
Generation 5	2%	
Generation 6	1%	
Generation 7	1%	
Generation 8	1%	

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# **POWERSTART UPGRADE COMMISSIONS**

Anytime an Upgrade is placed, the commission will be based off of the difference between the two PowerStart Levels.

For example: Cody enrolls at a PS3 in June and then Upgrades to a PS4 in July. Stephen, who is a PS 4 and Cody's enroller, will receive the commission difference of the PS3 and PS4. Cody will receive the difference of product between the two levels. Please see the chart below for commission percentage payouts for each generation.

When a PowerStart Upgrade is placed, you will also receive a QVP Qualification for that month. The QVP Qualification points given will depend on which PowerStart Level you are Upgrading to. Please see the chart below for details about the PowerStart Upgrade QVP Qualifications.

### PowerStart Upgrade QVP Qualifications

Percentage for Commissions

25%

**6%** 

5%

3%

2%

1%

1%

1%

(No product given)

Generation 1

Generation 2

Generation 3

Generation 4

Generation 5

Generation 6

Generation 7

Generation 8

PS2 to PS3: 100 QVP qualifier

PS3 to PS4: 100 QVP qualifier

PS4 to PS5: 200 QVP qualifier

PS5 to PS6: 200 QVP qualifier

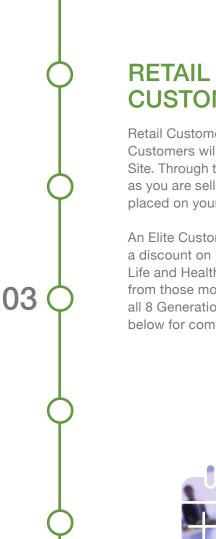


# POWERSTART AND UPGRADE ROLLUPS

If a new Life and Health Coach enrolls with a higher PowerStart System than their enroller, the enroller will receive their qualified PowerStart Commission based off of their current PowerStart level and the remaining portion of the commission will "Rollup" to the next qualified Life and Health Coach with a higher PS Level. For example: Sara is a PS3. She enrolls Carlos at a PS2. Carlos then enrolls April at a PS3. Carlos would receive his qualified PS payout at a PS2, and the remaining portion of the PS3 commission from April's enrollment would then go to Sara, since she is the next qualified PS3 in the organization.



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# RETAIL AND ELITE CUSTOMER COMMISSIONS

Retail Customers are individuals that you sell the product to directly. Retail Customers will purchase the product directly from you, or from your Trévo Shop Site. Through the power of Retail sales, you can grow your business exponentially as you are selling directly to the end consumer. Shop Site Retail Users will be placed on your 1st Generation.

An Elite Customer is simply a Retail Customer that chooses to sign up to receive a discount on product and enjoys the benefits of being an Elite Customer. The Life and Health Coach that signed up the Elite Customer will earn commissions from those monthly recurring subscriptions that Elite Customers purchase from all 8 Generations. Elite Customers cannot earn commissions. Please see the chart below for commission percentage payouts for each generation.



	ercentage for Commissions
Generation 1	20%
Generation 2	4%
Generation 3	3%
Generation 4	3%
Generation 5	3%
Generation 6	3%
Generation 7	3%
Generation 8	3%



# QUALIFYING MONTHLY ORDER

A Qualifying Volume Purchase (QVP) is an order placed under your personal Customer ID (CID) that determines how many accessible Generations of commissions you are eligible to receive for the GVP volume that is placed in your organization. A Life and Health Coach uses this product to sell to Retail Customers or for personal use. To the right is your qualifying volume.

### QVP POINTS

75	points will open Generations 1-3
100	points will open Generations 1-8 (if your GVP total is 13,000 or under)
200	points will open Generation 1-8 (if your GVP total is 13,001 or greater)

	Percentage for Commissions
Generation 1	7%
Generation 2	7%
Generation 3	5%
Generation 4	5%
Generation 5	5%
Generation 6	5%
Generation 7	4%
Generation 8	4%

# **QVP COMMISSIONS**

You are paid Group Volume Commissions from all QVP orders placed by your team members.

The chart to the left is the percentage payout on each Generation.

# **RE-CLASSIFICATION**

If a Life and Health Coach goes 90 days without earning a commission, they will automatically be re-classified as an Elite Customer.

### Percentage for Commissions

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## BULK PACK COMMISSIONS

You are paid commissions for bulk packs purchased by your team members. They will use this product for direct Retail sales, and to create exposure for new team members. Please see the chart to the right for commission percentage payouts for each generation.

# QVP AND BULK PACK COMMISSION COMPRESSION

Trévo's monthly commission compression ensures you receive the maximum commission possible!

Here's how it works: You are paid monthly commissions on everyone in your 8 Generations who placed a QVP or Bulk Pack order in that month. With monthly compression, those Life and Health Coaches in your 8 Generations without a QVP order are simply taken out of the equation and other team members from Generations below your 8th level are temporarily moved up until all 8 Generations are filled. This allows you to receive commissions on all 8 Generations. After commissions are paid, your 8 Generations roll back to the positions held prior to compression.

Generation 1	15%
Generation 2	7%
Generation 3	6%
Generation 4	6%
Generation 5	3%
Generation 6	3%
Generation 7	1%
Generation 8	1%

Generation 1	$\mathcal{L}\mathcal{L}\mathcal{L}\mathcal{L}\mathcal{L}\mathcal{L}\mathcal{L}$
Generation 2	
Generation 3	$\mathcal{A}_{\mathbf{X}}^{\mathbf{X}}\mathcal{A}\mathcal{A}\mathcal{A}\mathcal{A}$
Generation 4	
Generation 5	2 Å 2 2 X 2
Generation 6	<u>८ रं ८ ८ रं ८</u>
Generation 7	222222
Generation 8	2222222

# **GLOBAL LEADERSHIP RECOGNITION SYSTEM**

Recognizing, honoring, and rewarding individuals who challenge themselves to attain the great potential that lies within is one of our key core values at Trévo. The Global Leadership Recognition System allows us to publicly recognize and celebrate Life and Health Coaches when they advance to a new level at special events, by awarding beautiful Recognition Pins that can be worn as an identifier of their rank within the Trévo Global Community, monthly promotion updates, social media posts and Back Office Announcements! We reward and celebrate successful leaders!

# **GLOBAL TEAM POOL BONUSES**

Global Team Pool Bonuses are another important key in the Trévo Compensation Plan. The Pool Bonuses is our way of rewarding our top Leaders, business builders, and dream builders for their strong leadership. Trévo reserves 15% of the company's Group Volume revenues from QVP and Bulk Pack business globally, to be paid monthly in 15 separate 1% Pool Bonuses. These Pool Bonuses will result in more income for Trévo's high-performing Life and Health Coaches.

GVP (Group Volume Points) are points that a Life and Health Coach receives from the purchases in their 8 Generation team. This includes PowerStart Systems, PowerStart Upgrades, QVP orders, Bulk Packs, Retail Customers and Elite Customer Subscription orders.

TVP (Team Volume Points) are company-wide points that a Life and Health Coach receives from the QVP and Bulk Pack volume of other Life and Health Coaches enrolled after them in the Single Line Matrix.

	Level	Level Qualifier	GVP	TVP
Leader Recognition	Bronze	PS2	4,000	20,000
Ranking	Silver	PS2	5,000	30,000
	Gold	PS2	6,000	40,000
	Platinum	PS2	8,000	50,000
	Platinum Executive	PS3	10,000	60,000

	Level	Qualifier	GVP	TVP	Number of 1% Pools
ition	Amethyst	PS3	13,000	100,000	1
l	White Sapphire	PS4	17,000	200,000	2
	Ruby	PS4	20,000	300,000	3
	Blue Sapphire	PS5	23,000	400,000	4
	Emerald	PS5	26,000	500,000	5

	Level	Qualifier	GVP	тур	Number of 1% Pools
on	Emerald Elite	PS6	45,000	1,000,000	6
	Blue Diamond	PS6	55,000	2,000,000	7
	Blue Diamond Elite	PS6	65,000	3,000,000	8
	Yellow Diamond	PS6	75,000	4,000,000	9
	Yellow Diamond Elite	PS6	85,000	5,000,000	10

Level	Qualifier	GVP	TVP	Number of 1% Pools
White Diamond	PS6	150,000	7,000,000	11
White Diamond Elite	PS6	225,000	9,000,000	12
Black Diamond	PS6	300,000	11,000,000	13
Black Diamond Elite	PS6	400,000	13,000,000	14
Black Diamond Grand Elite	PS6	500,000	15,000,000	15

Bronze Leader through Yellow Diamond Executive: Volume maximum is 20,000 points per Leg on Generations 1-8. White Diamond through Black Diamond Grand Elite: Volume maximum is 50,000 points per Leg with infinite depth. Please refer to commissions schedule for your currency conversion exchange rate.

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Diamond Recognition <u>Ranking</u>

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# LEADERSHIP BONUSES

Trévo is a company that really knows how to reward its leaders. We've compiled an impressive array of leadership bonuses that will impress even the most experienced network marketer. From luxury car bonuses and executive-class travel to cash and promotional bonuses, Trévo treats its elite field leaders with style and opulence.

Imagine driving around in your brand new luxury vehicle, while Trévo makes the monthly payment. Everywhere you go, your new vehicle will provide you with the ultimate conversation piece to engage multitudes of people in the Trévo Opportunity! Now stop dreaming and make this your reality! The Trévo Luxury Car Bonus is one of the most exciting benefits available in our Compensation Plan! Life and Health Coaches all across the world are enjoying the freedom of the open road behind the wheel of a brand new vehicle, and Trévo is making it all possible.

### **Car Bonus Levels**

1	45,000 GVP	minimum 3 Legs
2	55,000 GVP	minimum 3 Legs
3	65,000 GVP	minimum 4 Legs

\*Please refer to the Car Bonus details located in your Back Office

# LEAVING A LASTING LEGACY BONUSES

Trévo Founders, Mark and Holli Stevens, firmly believe in the value of leaving behind a legacy for the inheritance of Generations to come. There is no greater way of making an impact in the world than to give something knowing it cannot be returned back to you. CHARITY GIVING is giving out of the abundance of your heart and resources. The Stevens actively support a variety of charitable organizations and ministries both in their local and global communities.

Through Trévo, leaders who achieve Black Diamond Elite Status and above will be rewarded with shares of the Trévo Charity Legacy Bonus. These shares will be distributed as donations to charities specified by these leaders, and will be made in the name of the participating leader.

The benefit of this Charity Legacy Bonus is two-fold. First, these Charity Legacy Bonus Donations will help make the world a better place. Second, they will highlight participants as successful entrepreneurs who support their communities on both a local and global level.



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# I am changing my lifest yle with Trévo

