

# A GUIDE TO COMPENSATION



# IT'S A GOOD DAY TO START A BUSINESS



## BEING A BOMB PARTY REP IS FUN AND EXCITING

We created this guide to help you learn how to earn money while having a blast! We hope this guide will give you insight and inspiration. We're cheering you on!

 YOUR PARTY REP PATH IS DIVIDED INTO 3 PHASES. YOU WILL ADVANCE FROM PHASE TO PHASE AS YOUR BUSINESS GROWS.

| PHASE 1                            | PHASE 2                       | PHASE 3                        |
|------------------------------------|-------------------------------|--------------------------------|
| <b>TITLES</b>                      | <b>TITLES</b>                 | <b>TITLES</b>                  |
| Topaz<br>Party<br>Consultant       | Tanzanite<br>Party<br>Manager | Aquamarine<br>Senior<br>Leader |
| — to —                             | — to —                        | — to —                         |
| Peridot<br>Executive<br>Consultant | Ruby<br>Executive<br>Manager  | Diamond<br>Elite<br>Leader     |



# PHASE 1

## TITLES:

Topaz Party Consultant  
— to —  
Peridot Executive Consultant

# HOW TO EARN

To be successful right from the start, you need to keep things simple and start with the most basic part of your business—getting paid to party! Host parties and start selling Bomb Party products!

As your business grows, you should begin dedicating more and more time to finding enthusiastic, like-minded people to join your team.

## Qualifications

| TOPAZ PARTY CONSULTANT (TPC) | TOPAZ LEAD CONSULTANT (LC) | TOPAZ SENIOR CONSULTANT (SC) | PERIDOT EXECUTIVE CONSULTANT (EC)                 |
|------------------------------|----------------------------|------------------------------|---|
| 350 PV                       | 500 PV<br>1,500 DV         | 600 PV<br>2,500 DV           | 700 PV<br>4,000 DV<br>(2,000 MVR)<br>1 Active Leg |



AS YOU BEGIN YOUR BUSINESS, FOCUS ON THE FUNDAMENTALS OF SELLING AND TEAM-BUILDING

● SELLING    ● TEAM-BUILDING

### ACTIVE LEG

An Active Leg is a leg that has at least one Party Rep that has at least 350 Personal Volume (PV) in the month.

### DOWNLINE VOLUME (DV)

Downline Sales Volume is your organization's total sales volume. It includes your PV as well as the sales volume from all of your downline Party Reps and their customers.

### MAX VOLUME RULE (MVR)

For qualification purposes only, no more than 50% of your required DV may come from yourself or any single leg.

### PERSONAL VOLUME (PV)

Your PV is the total sales volume (not including shipping and tax) from your orders. Some items, such as product samples and business tools, do not count toward PV.

# SELLING BONUSES

## CUSTOMER SALES PROFIT

YOU CAN EARN OVER

# 30%

As a Bomb Party™ Party Rep you are able to purchase our products at their wholesale price and then sell them to your customers at a profit. Depending on the style and collection, your customer sales profit will be 25%-37.5%. There is no minimum wholesale purchase that you have to meet in order to receive this profit. Every Party Rep can earn this profit margin regardless of their title or experience.

## PERSONAL SALES COMMISSION

YOU WILL EARN UP TO

# 10%

You will earn a Personal Sales Commission on the commissionable value of your orders when you have at least 2,000 Personal Volume (PV) in the month. The percentage you earn is based on your total monthly PV.

| PERSONAL VOLUME | 2,000–4,999.99 | 5,000–6,999.99 | 7,000 or more |
|-----------------|----------------|----------------|---------------|
| BONUS           | 5%             | 8%             | 10%           |

## EXAMPLE

In the month, you have \$4,500 in customer sales and \$2,500 from your personal volume. You would earn a minimum Customer Sales Profit of 25% for a total of \$1,125. Your personal volume qualifies you to earn 5% in Personal Sales Commission for a bonus of \$125. That would mean you would earn a total of \$1,250 in Selling Bonuses.



# FAST START BONUS

As a new Rep enrolling, your fast start period goes from the date of enrollment to the last calendar day of the third full month after your enrollment month. For example, a Rep who enrolled January 15th would have a fast start period that ended that last calendar day of April.

## RANK ADVANCEMENT REWARDS FOR THE NEW REP

When you qualify as a Topaz Senior Consultant (SC) or higher during your fast start period, you can earn up to \$450 in Fast Start Advancement product credits. You may qualify for all three product credits, and will receive the product credits in the month after you achieve the associated rank.

## RANK ADVANCEMENT REWARDS FOR THE ENROLLER OF THE NEW REP

When you guide the reps you have enrolled to reach their Fast Start Advancement product credits, you can earn a matching Enroller product credit (as long as you are paid as an equal or higher title to the product credit awarded to your new consultant).

| PAID-AS TITLE | NEW REP PRODUCT CREDIT | ENROLLER PRODUCT CREDIT |
|---------------|------------------------|-------------------------|
| SC            | \$100 Product Credit   | \$50 Product Credit     |
| EC            | \$150 Product Credit   | \$75 Product Credit     |
| PM            | \$200 Product Credit   | \$100 Product Credit    |

## Team Building Bonuses for The New Rep

- Earn \$50 in free product credit for each Boost Pack you sell when enrolling a new team member during your Fast Start period.
- Earn \$100 in free product credit for each Launch Pack you sell when enrolling a new rep during your Fast Start period.

# LEVEL BONUSES

## BUILD YOUR OWN AMAZING TEAM

You earn Level Bonuses from your downline as soon as you start building a team. You will receive Level Bonuses on the Commissionable Volume from the sales of the Party Reps in your team. In Phase 1, you can earn through two Levels. When you reach higher titles, you can earn on more Levels. (See Phase 2 & Phase 3)

A Level is the location of a Party Rep in your downline in relation to you.

When you enroll a new Rep, you may place that Rep directly under you on your first level, or you may place the new Rep under one of your Downline team members. This is called Sponsoring\*.

\* See Glossary for Definition. Applies to Paid-as titles of Ruby Executive Manager and higher.

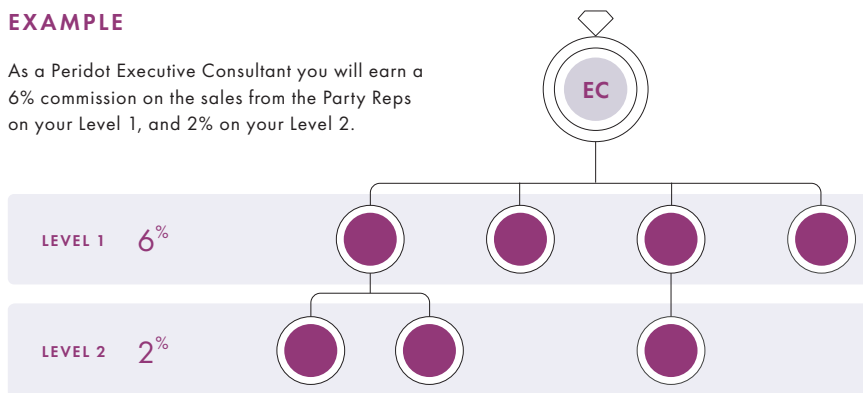
|               | Topaz Party Consultant (TPC) | Topaz Lead Consultant (LC) | Topaz Senior Consultant (SC) | Peridot Exec Consultant (EC) |
|---------------|------------------------------|----------------------------|------------------------------|------------------------------|
| LEVEL 1 BONUS | 2%                           | 3%                         | 5%                           | 6%                           |
| LEVEL 2 BONUS |                              |                            |                              | 2%                           |

Level 1 Bonuses are paid for Reps placed on your first level.

Level 2 Bonuses are paid for Reps placed on your second level, and so on.

## EXAMPLE

As a Peridot Executive Consultant you will earn a 6% commission on the sales from the Party Reps on your Level 1, and 2% on your Level 2.



LIFE IS  
FULL OF  
SURPRISES.  
WHAT  
WILL YOU  
REVEAL?





## PHASE 2

### TITLES:

Tanzanite Party Manager  
— to —  
Ruby Executive Manager

# HOW TO EARN

As your business grows, you will need to extend your efforts to both selling and team-building. Each are vital to the growth of your business and to your personal advancement along the career path. As you focus on both of these critical behaviors and teach your team to do the same, you will begin to see your earnings flourish.

## Qualifications

### TANZANITE PARTY MANAGER (PM)

800 PV  
7,000 DV  
(3,500 MVR)  
1 Active Leg  
& 1 LC+ Leg

### TANZANITE SENIOR MANAGER (SM)

900 PV  
12,000 DV  
(6,000 MVR)  
1 Active Leg  
& 2 SC+ Legs

### RUBY EXECUTIVE MANAGER (EM)

1,000 PV  
20,000 DV  
(10,000 MVR)  
2 Active Legs  
& 2 EC+ Legs



IN PHASE 2, YOUR EMPHASIS BEGINS TO BALANCE BETWEEN SELLING AND BUILDING YOUR TEAM

 SELLING

 TEAM-BUILDING

### DOWNLINE VOLUME (DV)

Downline Sales Volume is your organization's total sales volume. It includes your PV as well as the sales volume from all of your downline Party Reps and their customers.

### MAX VOLUME RULE (MVR)

For qualification purposes only, no more than 50% of your required DV may come from yourself or any single leg.

### PERSONAL VOLUME (PV)

Your PV is the total sales volume (not including shipping and tax) from your orders. Some items, such as product samples and business tools, do not count toward PV.

### QUALIFIED LEG

A Qualified Leg is a leg that has at least one Party Rep that meets a specific Paid-As Title (or higher) in that month.

# SELLING BONUSES

## CUSTOMER SALES PROFIT

YOU CAN EARN OVER

# 30%

As a Bomb Party™ Party Rep you are able to purchase our products at their wholesale price and then sell them to your customers at a profit. Depending on the style and collection, your customer sales profit will be 25%-37.5%. There is no minimum wholesale purchase that you have to meet in order to receive this profit. Every Party Rep can earn this profit margin regardless of their title or experience.

## PERSONAL SALES COMMISSION

YOU WILL EARN UP TO

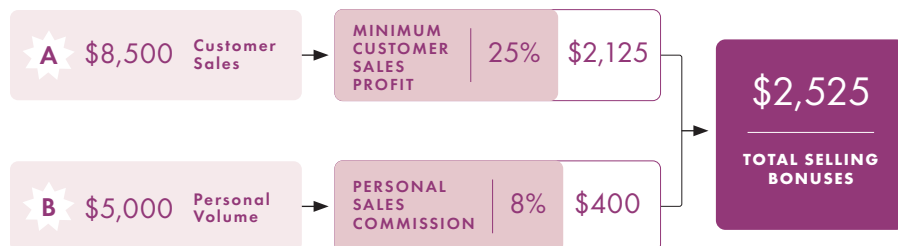
# 10%

You will earn a Personal Sales Commission on the commissionable value of your orders when you have at least 2,000 Personal Volume (PV) in the month. The percentage you earn is based on your total monthly PV.

| PERSONAL VOLUME | 2,000–4,999.99 | 5,000–6,999.99 | 7,000 or more |
|-----------------|----------------|----------------|---------------|
| BONUS           | 5%             | 8%             | 10%           |

## EXAMPLE

In the month, you have \$8,500 in customer sales and \$5,000 from your personal volume. You would earn a minimum Customer Sales Profit of 25% for a total of \$2,125. Your personal volume qualifies you to earn 8% in Personal Sales Commission for a bonus of \$400. That would mean you would earn a total of \$2,525 in Selling Bonuses.



# FAST START BONUS

As a new Rep enrolling, your fast start period goes from the date of enrollment to the last calendar day of the third full month after your enrollment month. For example, a Rep who enrolled January 15th would have a fast start period that ended that last calendar day of April.

## RANK ADVANCEMENT REWARDS FOR THE NEW REP

When you qualify as a Topaz Senior Consultant (SC) or higher during your fast start period, you can earn up to \$450 in Fast Start Advancement product credits. You may qualify for all three product credits, and will receive the product credits in the month after you achieve the associated rank.

## RANK ADVANCEMENT REWARDS FOR THE ENROLLER OF THE NEW REP

When you guide the reps you have enrolled to reach their Fast Start Advancement product credits, you can earn a matching Enroller product credit (as long as you are paid as an equal or higher title to the product credit awarded to your new consultant).

| PAID-AS TITLE | NEW REP PRODUCT CREDIT | ENROLLER PRODUCT CREDIT |
|---------------|------------------------|-------------------------|
| SC            | \$100 Product Credit   | \$50 Product Credit     |
| EC            | \$150 Product Credit   | \$75 Product Credit     |
| PM            | \$200 Product Credit   | \$100 Product Credit    |

## TEAM BUILDING BONUSES FOR THE NEW REP

- Earn \$50 in free product credit for each Boost Pack you sell when enrolling a new team member during your Fast Start period.
- Earn \$100 in free product credit for each Launch Pack you sell when enrolling a new rep during your Fast Start period.

## Advancement Bonus

When you promote to the title of Ruby Executive Manager for the first time, you will earn an Advancement Bonus of \$500.



# LEVEL BONUSES

## BUILD YOUR OWN AMAZING TEAM

You earn Level Bonuses from your downline as soon as you start building a team. You will receive Level Bonuses on the Commissionable Volume from the sales of the Party Reps in your team. In Phase 1, you can earn through two Levels. When you reach higher titles, you can earn on more Levels. (See Phase 2 & Phase 3)

A Level is the location of a Party Rep in your downline in relation to you.

When you enroll a new Rep, you may place that Rep directly under you on your first level, or you may place the new Rep under one of your Downline team members. This is called Sponsoring\*.

\* See Glossary for Definition. Applies to Paid-as titles of Ruby Executive Manager and higher.

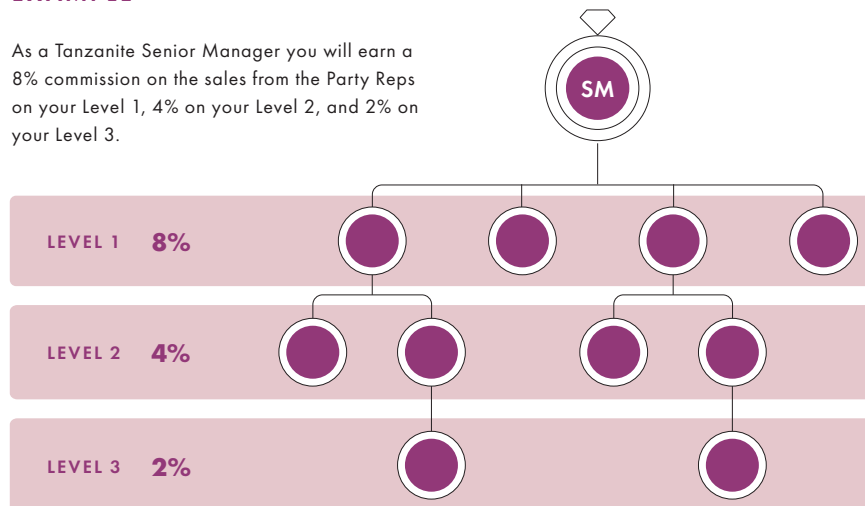
|               | Tanzanite Party Manager (PM) | Tanzanite Senior Manager (SM) | Ruby Executive Manager (EM) |
|---------------|------------------------------|-------------------------------|-----------------------------|
| LEVEL 1 BONUS | 7%                           | 8%                            | 9%                          |
| LEVEL 2 BONUS | 3%                           | 4%                            | 5%                          |
| LEVEL 3 BONUS |                              | 2%                            | 3%                          |

Level 1 Bonuses are paid for Reps placed on your first level.

Level 2 Bonuses are paid for Reps placed on your second level, and so on.

## EXAMPLE

As a Tanzanite Senior Manager you will earn a 8% commission on the sales from the Party Reps on your Level 1, 4% on your Level 2, and 2% on your Level 3.



GOOD THINGS COME TO THOSE WHO PARTY.







# HOW TO EARN

As a Leader, your fundamental emphasis will shift toward leadership. Your primary role is to care for your team members and to help them master selling and team-building. By serving as an example and by supporting their efforts, your mentorship will bear meaningful and rewarding income.

## Qualifications

| AQUAMARINE SENIOR LEADER (SL)  | AQUAMARINE EXECUTIVE LEADER (EL)   | OPAL PREMIER LEADER (PL)   | OPAL STAR LEADER (STR)  |
|--|--|--|---|
| 1,000 PV<br>35,000 DV<br>(17,500 MVR)<br>2 Active Legs<br>& 2 PM+ Legs           | 1,000 PV<br>60,000 DV<br>(30,000 MVR)<br>2 Active Legs<br>& 2 SM+ Legs           | 1,000 PV<br>100,000 DV<br>(50,000 MVR)<br>2 Active Legs<br>& 2 EM+ Legs                          | 1,000 PV<br>200,000 DV<br>(100,000 MVR)<br>2 EM+ Legs<br>& 2 SL+ Legs<br>NewGenQ                  |
| DIAMOND SILVER LEADER (SILV)   | DIAMOND GOLD LEADER (GLD)  | DIAMOND PLATINUM LEADER (PLT)  | DIAMOND ELITE LEADER (ELT)  |
| 1,000 PV<br>400,000 DV<br>(200,000 MVR)<br>2 EM+ Legs<br>& 2 EL+ Legs<br>NewGenQ | 1,000 PV<br>800,000 DV<br>(400,000 MVR)<br>2 EM+ Legs<br>& 2 PL+ Legs<br>NewGenQ | 1,000 PV<br>2,000,000 DV<br>MVR: 1,000,000<br>2 PM+ Legs<br>2 EL+ Legs<br>2 STR+ Legs<br>NewGenQ | 1,000 PV<br>5,000,000 DV<br>MVR: 2,500,000<br>2 EM+ Legs<br>2 PL+ Legs<br>2 SILV+ Legs<br>NewGenQ |



IN PHASE 3, YOU WILL ADD AN EMPHASIS IN LEADING YOUR TEAM WHILE SELLING AND BUILDING YOUR TEAM

SELLING
  TEAM-BUILDING
  LEADERSHIP

## PHASE 3

### TITLES:

Aquamarine Senior Leader  
— to —  
Diamond Elite Leader

#### DOWNLINE VOLUME (DV)

Downline Sales Volume is your organization's total sales volume. It includes your PV as well as the sales volume from all of your downline Party Reps and their customers.

#### MAX VOLUME RULE (MVR)

For qualification purposes only, no more than 50% of your required DV may come from yourself or any single leg.

#### NEWGENQ

In order for you to be promoted to and be paid as a Opal Star Leader or higher title, you must have at least one new 1st Generation Party Rep promote to Ruby Executive Manager every 12-month rolling period.

#### PERSONAL VOLUME (PV)

Your PV is the total sales volume (not including shipping and tax) from your orders. Some items, such as product samples and business tools, do not count toward PV.

# SELLING BONUSES

## CUSTOMER SALES PROFIT

YOU CAN EARN OVER

# 30%

As a Bomb Party™ Party Rep you are able to purchase our products at their wholesale price and then sell them to your customers at a profit. Depending on the style and collection, your customer sales profit will be 25%-37.5%. There is no minimum wholesale purchase that you have to meet in order to receive this profit. Every Party Rep can earn this profit margin regardless of their title or experience.

## PERSONAL SALES COMMISSION

YOU WILL EARN UP TO

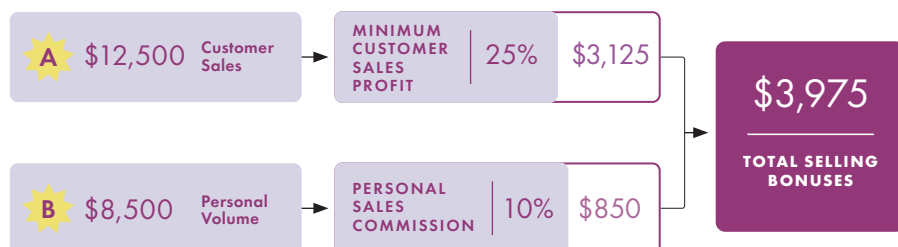
# 10%

You will earn a Personal Sales Commission on the commissionable value of your orders when you have at least 2,000 Personal Volume (PV) in the month. The percentage you earn is based on your total monthly PV.

| PERSONAL VOLUME | 2,000–4,999.99 | 5,000–6,999.99 | 7,000 or more |
|-----------------|----------------|----------------|---------------|
| BONUS           | 5%             | 8%             | 10%           |

## EXAMPLE

In the month, you have \$12,500 in customer sales and \$8,500 from your personal volume. You would earn a minimum Customer Sales Profit of 25% for a total of \$3,125. Your personal volume qualifies you to earn 10% in Personal Sales Commission for a bonus of \$850. That would mean you would earn a total of \$3,975 in Selling Bonuses.



# FAST START BONUS

As a new Rep enrolling, your fast start period goes from the date of enrollment to the last calendar day of the third full month after your enrollment month. For example, a Rep who enrolled January 15th would have a fast start period that ended that last calendar day of April.

## RANK ADVANCEMENT REWARDS FOR THE NEW REP

When you qualify as a Topaz Senior Consultant (SC) or higher during your fast start period, you can earn up to \$450 in Fast Start Advancement product credits. You may qualify for all three product credits, and will receive the product credits in the month after you achieve the associated rank.

## RANK ADVANCEMENT REWARDS FOR THE ENROLLER OF THE NEW REP

When you guide the reps you have enrolled to reach their Fast Start Advancement product credits, you can earn a matching Enroller product credit (as long as you are paid as an equal or higher title to the product credit awarded to your new consultant).

| PAID-AS TITLE | NEW REP PRODUCT CREDIT | ENROLLER PRODUCT CREDIT |
|---------------|------------------------|-------------------------|
| SC            | \$100 Product Credit   | \$50 Product Credit     |
| EC            | \$150 Product Credit   | \$75 Product Credit     |
| PM            | \$200 Product Credit   | \$100 Product Credit    |

## Team Building Bonuses for The New Rep

- Earn \$50 in free product credit for each Boost Pack you sell when enrolling a new team member during your Fast Start period.
- Earn \$100 in free product credit for each Launch Pack you sell when enrolling a new rep during your Fast Start period.

# LEVEL BONUSES

## BUILD YOUR OWN AMAZING TEAM

You earn Level Bonuses from your downline as soon as you start building a team. You will receive Level Bonuses on the Commissionable Volume from the sales of the Party Reps in your team. In Phase 1, you can earn through two Levels. When you reach higher titles, you can earn on more Levels. (See Phase 2 & Phase 3)

A Level is the location of a Party Rep in your downline in relation to you.

When you enroll a new Rep, you may place that Rep directly under you on your first level, or you may place the new Rep under one of your Downline team members. This is called Sponsoring\*.

\* See Glossary for Definition. Applies to Paid-as titles of Ruby Executive Manager and higher.

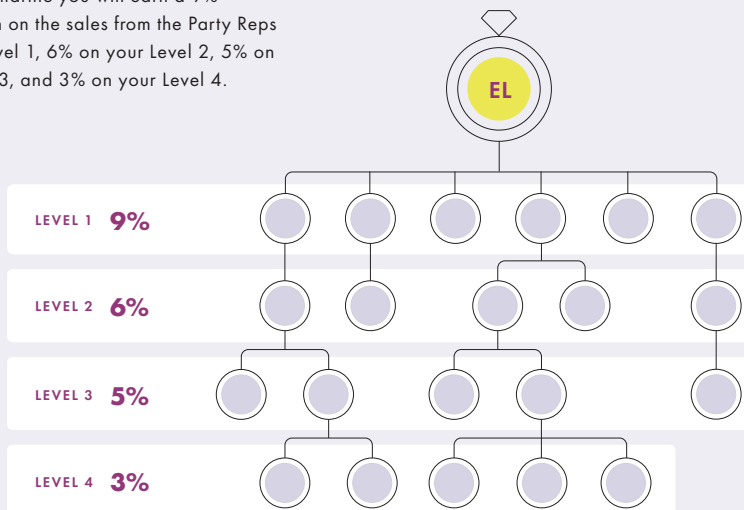
|               | AQUAMARINE SENIOR LEADER (SL) | AQUAMARINE EXECUTIVE LEADER (EL) | OPAL PREMIER LEADER (PL) | OPAL STAR LEADER (STR) | DIAMOND SILVER LEADER AND HIGHER (SILV, GLD, PLT, ELT) |
|---------------|-------------------------------|----------------------------------|--------------------------|------------------------|--|
| LEVEL 1 BONUS | 9%                            | 9%                               | 9%                       | 9%                     | 9%   |
| LEVEL 2 BONUS | 6%                            | 6%                               | 6%                       | 6%                     | 6%   |
| LEVEL 3 BONUS | 4%                            | 5%                               | 5%                       | 5%                     | 5%   |
| LEVEL 4 BONUS | 2%                            | 3%                               | 3%                       | 3%                     | 3%   |

Level 1 Bonuses are paid for Reps placed on your first level.

Level 2 Bonuses are paid for Reps placed on your second level, and so on.

## EXAMPLE

As a Aquamarine you will earn a 9% commission on the sales from the Party Reps on your Level 1, 6% on your Level 2, 5% on your Level 3, and 3% on your Level 4.



# GENERATION BONUS

## SOMEONE TO LOOK UP TO

Generation Commissions are a great earning opportunity that reward you for your leadership and mentoring the Party Reps throughout your entire downline.

When you are paid as an Aquamarine Executive Leader or higher title, you can earn up to 3% on the commissionable sales of entire generations\* that

develop in your downline, through four generations. The number of generations and the commission percentages are based on your Paid-As Title.

These commissions are paid in addition to any other commissions or any bonuses you might already be earning.

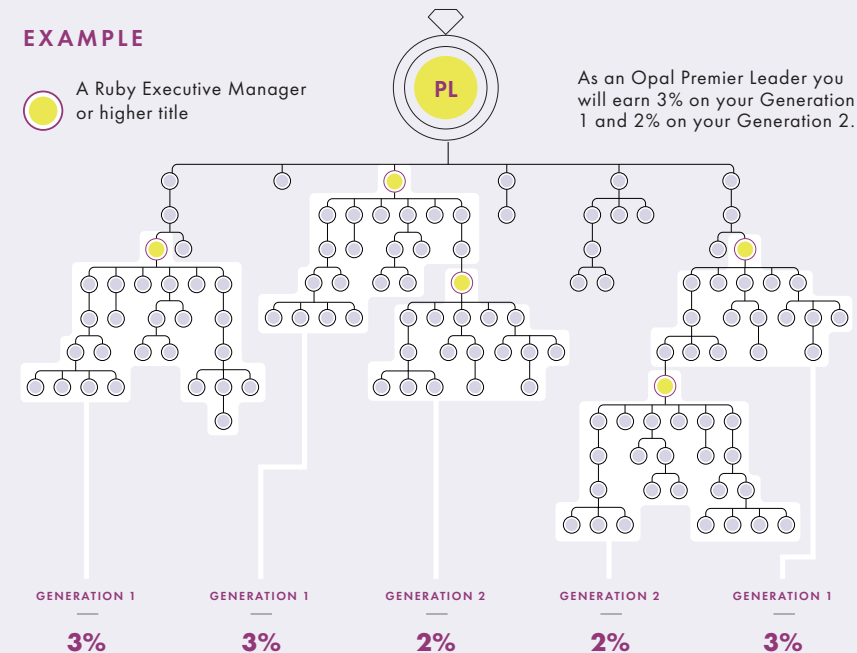
\* See Glossary for Definition.

|              | AQUAMARINE EXECUTIVE LEADER (EL) | OPAL PREMIER LEADER (PL) | OPAL STAR LEADER (STR) | DIAMOND SILVER LEADER (SILV) | DIAMOND GOLD LEADER (GLD) | DIAMOND PLATINUM LEADER (PLT) | DIAMOND ELITE LEADER (ELT) |
|--------------|----------------------------------|--------------------------|------------------------|------------------------------|---------------------------|-------------------------------|----------------------------|
| GENERATION 1 | 2%                               | 3%                       | 3%                     | 3%                           | 3%                        | 3%                            | 3%                         |
| GENERATION 2 |                                  | 2%                       | 3%                     | 3%                           | 3%                        | 3%                            | 3%                         |
| GENERATION 3 |                                  |                          | 2%                     | 3%                           | 3%                        | 3%                            | 3%                         |
| GENERATION 4 |                                  |                          |                        | 2%                           | 3%                        | 3%                            | 3%                         |
| GENERATION 5 |                                  |                          |                        |                              | 2%                        | 3%                            | 3%                         |
| GENERATION 6 |                                  |                          |                        |                              |                           | 2%                            | 3%                         |

## EXAMPLE

A Ruby Executive Manager or higher title

As an Opal Premier Leader you will earn 3% on your Generation 1 and 2% on your Generation 2.



# GLOSSARY

## **Active**

As a Party Rep, you are considered Active and eligible for specific bonuses when you have at least 350 PV in the month.

## **Career Title**

Your Career Title is your recognition title and does not change unless you are promoted to a new title or if you are an Ruby Executive Manager or higher and fail to qualify at your Career Title at least once within a rolling 12-month cycle.

## **Commissionable Volume (CV)**

Commissionable Volume is equal to 75% of the Retail Price (not including tax) and is the volume on which commissions are paid, except the Customer Sales Bonus which is paid on the Retail Price. Some items, such as business tools, may not have a CV.

## **Party Rep**

Party Rep is a common term for anyone who has enrolled to participate in our compensation plan.

## **Customer**

A Customer is someone who purchases our products for their personal use, is not enrolled as a Party Rep, and does not hold a place in your downline.

## **Downline**

All of the Party Reps enrolled/sponsored into your genealogy are considered to be part of your downline.

## **Downline Volume (DV)**

Downline Volume is your organization's total sales volume. It includes your Personal Volume as well as the sales volume from all of your downline Party Reps and their customers.

## **Enroller**

The person who introduces the new individual to the company is considered to be their enroller.

## **Genealogy**

Genealogy is the hierarchical structure that each Party Rep has a place in.

## **Generation**

A Generation is a Group that has developed within your downline. A Generation starts with a Party Rep whose Career Title is Ruby Executive Manager or higher and includes everyone in their downline, down to but not including the next Career Title Ruby Executive Manager or higher title.

## **Leg**

A leg begins with a Party Rep on your Level 1 and includes all of the Party Reps beneath them. You have as many legs as you have first level Party Reps.

## **Level**

The location a Party Rep has in your Downline in relation to you. The Party Reps placed on your first level are your level 1. The Party Reps placed on your second level are your level 2 and so on.

## **Max Volume Rule (MVR)**

For qualification purposes only, no more than 50% of your required Downline Volume may come from your Personal Volume or the sales from any single leg.

## **NewGenQ**

In order for you to be promoted to and be paid as an Opal Star Leader or higher title, you must have at least one Party Rep in your personal group that promotes up to Ruby Executive Manager, thereby becoming a new 1st Generation, every 12-month rolling period.

## **Paid-As Title**

Your Paid-As Title is the title for which you qualify and are paid each month. Your Paid-As Title may be the same as or lower than your Career Title depending on your monthly qualifications.

## **Personal Group**

Your Personal Group includes yourself and all of the Party Reps in your downline, down to but not including the next Career Title Ruby Executive Manager or higher.

## **Personal Sponsor (Sponsor)**

The Rep directly above another Rep in the placement genealogy is considered to be the Sponsor. The Enroller may also be the Sponsor if the Enroller did not place the Rep under a different Rep. The option to Sponsor (place) a new rep under a different rep is only available to those who have a current paid-as title of Ruby Executive Manager or higher.

## **Personal Volume (PV)**

Your PV is the total sales volume (not including shipping and tax) from your orders. Some items, such as product samples and business tools, do not count toward PV.

## **Product Credit**

You may earn product credits from the Fast Start Bonus and use them on all standard retail products, based on your Party Rep price, within 2 full months from when they were issued. When product credits are used on an order, the PV and CV of that order will be reduced.

## **Promote (Promotion)**

When you meet the qualifications to be paid as a title higher than your current Career Title, you will "promote" to that higher title and your Career Title will be updated to reflect that new achievement.

## **Qualified**

You are "qualified" for a specific title or bonus when you fulfill all of the title and sales requirements specified.

## **Qualified Leg**

A Qualified Leg is a leg that has at least one Party Rep that meets a specific Paid-As Title (or higher) in that month. For example, to be paid as a Ruby Executive Manager, one of the requirements is to have at least two Peridot Executive Consultant legs. That means at least two of your legs must include a Party Rep that is paid-as a Peridot Executive Consultant or higher in that month.

## **Upline**

All of the Party Reps above you in the genealogy are considered to be your upline.



# BOMB PARTY.

EVERYONE IS INVITED TO OUR PARTY